Veterinary Nurse Leaders, Practice Managers, Doctors

You've Invited

Team Driven Client Compliance

Connect with clients, raise workplace satisfaction, and grow your business

Great compliance is a natural byproduct of clear team objectives, staff buy-in to your practice's expertise, a healthy work culture, cooperation, empowerment and strong leadership.

Bash Halow of Halow Tassava Consulting routinely increases practices' client compliance by 20% *or more* by pursuing it in the context of focused meetings, respectful communication, patience and persistence. This is a practical, proven way to grow that has nothing to do with money and goals and everything to do with what we're really about: professionalism, thoroughness, care, empathy and connection. Bring examples of the biggest roadblocks to compliance you've encountered to date; Bash most likely has had first-hand experience getting through them. The session comes with great take-home resources including meeting outlines and exercises to get you started on a compliance building campaign when you return to your practice. Also, great thought exercises to stimulate your own thoughts on the value of leveraging your team to grow compliance.



BASH HALOW, CVPM, LVT

Wednesday, September 28, 2016, 6:00-8:30pm

VCVREC 210 Fullerton Ave, Whitehall, PA 18052

RSVP by September 15th to Events@vcvrec.com

Space is limited

Bash is a graduate of the College of William and Mary, a Certified Veterinary Practice Manager and a Licensed Veterinary Technician. His company, Halow Tassava Veterinary Consulting was awarded 'Best Consulting Company' in 2015 by the city of Indianapolis. He is a frequent contributor to Veterinary Economics and DVM 360 and is a member of the editorial advisory board for Firstline Veterinary Management Magazine. His blog, <u>halowconsulting@blogspot.com</u>, reaches a worldwide audience. He is a member of the American Animal Hospital Association, Veterinary Hospital Managers Association, the PVMA, founder of the New Jersey Veterinary Hospital Management Association, and founder of the Big Apple Veterinary Management Association in New York City. Mr. Halow was the 2013 recipient of the Pennsylvania Veterinary Medical Association's President's Award for inspirational management education in the state of Pennsylvania.

Race approved 2 CE credits



